

CE Painting Success Story

About CE Painting

CE Painting prides itself on its unwavering commitment to delivering top-notch painting services tailored to meet the specific requirements of educational institutions, large property owners, high-end retailers and other commercial clients.

- Employees: 37
- Industry: Commercial Painting
- Headquarters: Braintree, MA

In the client's words...

"Cliff and Brainheart Growth have helped us to accelerate our growth, enhance our brand, and land bigger and better clients."

> **Chris Sullivan** Co-Owner / Founder

Challenge

CE Painting was not effective in portraying their brand as a premium brand and had not landed as many top clients and partners as required to accelerate aggressive growth plans.

Solution

Brainheart Growth led an effort to rebrand CE Painting and develop a comprehensive go-tomarket strategy; Brainheart Growth took a very active role with messaging and selling, helping CE Painting to land top tier new clients and partners.

Results

- 1. Top line growth of 123% over three year period.
- 2. Surpassed \$10MM in annual revenue.
- **3**. Named to Inc 5000 list in 2022.